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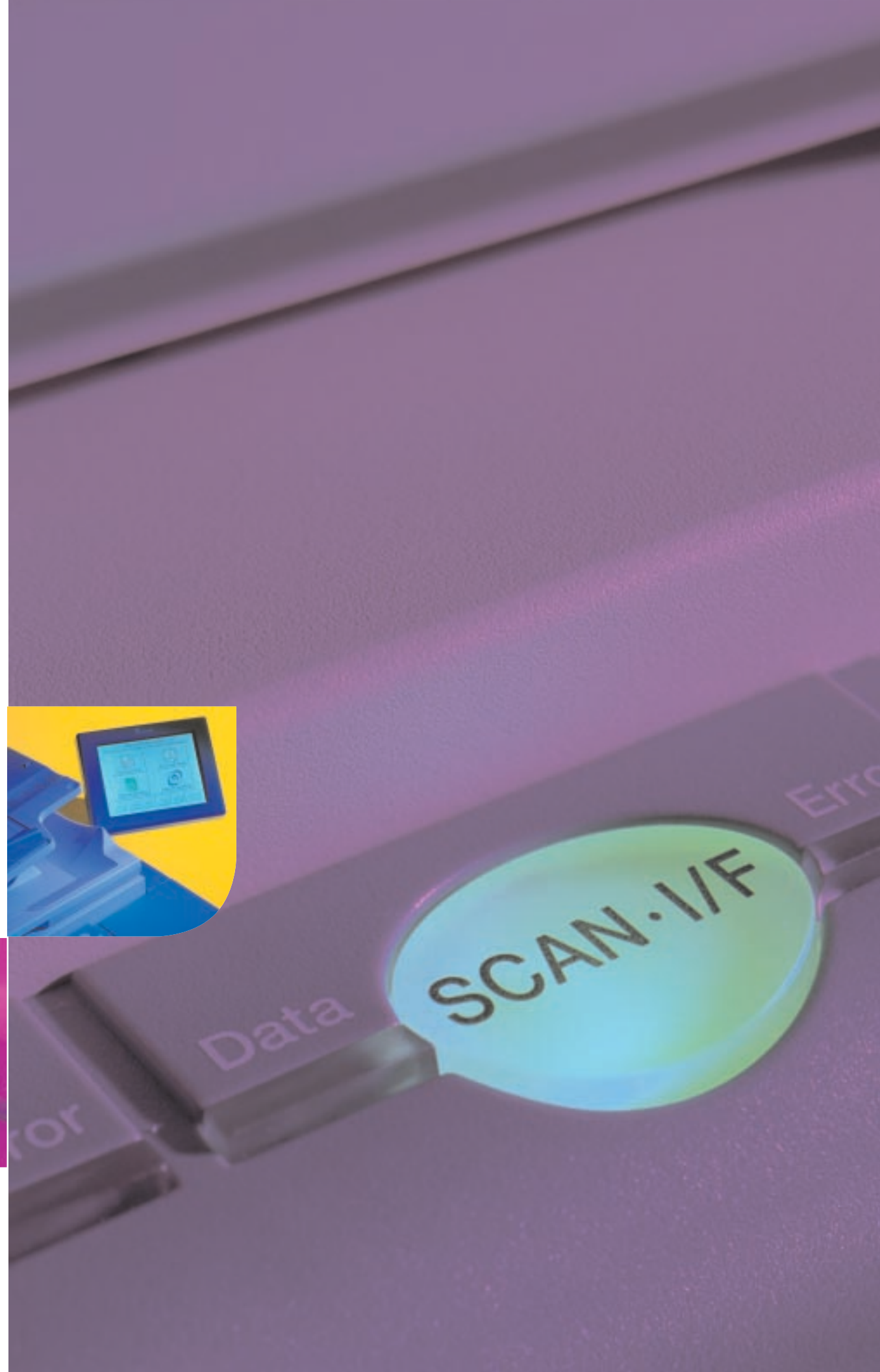
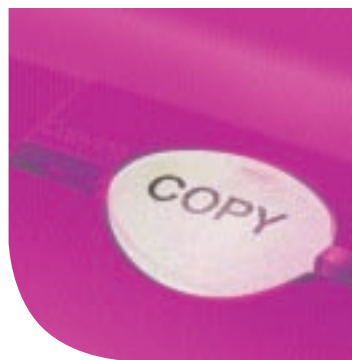
Power



Where paper is going



eCopy is an innovative provider of open and flexible solutions that rapidly integrate paper-based information into existing business processes and applications. Numerous industries including legal, healthcare, and financial services use eCopy to easily access, modify, distribute, and share information to add value to their business.



A powerfully integrated technology solution that is redefining business communication in the 21st Century.

Since 1992, eCopy, Inc., has helped thousands of users experience significant cost savings and improve organizational efficiency. eCopy products give companies the ability to extend the usage of their familiar office copier, while leveraging their investments in corporate network infrastructure.

eCopy, Inc., has a strong partnership with Canon, as well as communication service providers and related software companies. To date, close to one million users have adopted eCopy products in the telecommunications, legal, healthcare, insurance, banking, and manufacturing industries.



“With the eCopy software and a digital copier, like the Canon imageRUNNER, you can turn paper documents into productive pieces of digital information, and send those electronic copies anywhere in the world with speed, clarity, and little cost.”

Companies that are serious about competing in today's Internet-driven economy know that time is money.

Business depends on it

Today, faxes and overnight courier just aren't good enough, or fast enough. A fax simply cannot deliver clear, original-quality pages; and despite heavy usage, guaranteed overnight delivery only guarantees a nervous wait to see if those critical papers actually arrive on time.

No matter how hard technology firms hype the concept, paper is here to stay. This leaves businesses to struggle with integrating all sources of information in a timely and efficient way.

Companies will always have the need to capture, store, and distribute paper-based information among co-workers, suppliers, and customers.

The digital workflow drives it

With the emergence of digital copiers linked to company networks, electronic copy distribution is now accessible to virtually every office worker. By conveniently combining the power and ease-of-use of the ubiquitous office copier with the instantaneous distribution capabilities of e-mail and fax, the eCopy Suite is the first convenient, low-cost, general business solution for easily integrating paper-based documents into existing business applications.

"Scanning at the copier is increasing dramatically and replacing the numbers once generated by copy volumes. eCopy has once again raised the bar with a completely integrated second generation offering that works invisibly to an end user."

KEITH KMETZ > PROGRAM DIRECTOR > IDC

The Costs of Managing Paper*

- > Cost of documents to corporate America estimated to reach as much as 15% of annual corporate revenue
- > Documents claim up to 60% of office workers' time and up to 45% of labor costs
- > For every dollar a company spends for a final document, \$10 is spent to manage the process

* Kevin Craine, Electronic Publishing, November 2001:
Designing a Document Strategy

"I had been impressed with what the Canon/eCopy solution could do in all areas of document management that included distribution, storage, and retrieval. But I was also very interested in the capabilities of eCopy Desktop. Here was a tool that could help us reach one of our primary goals, which is to eliminate paper wherever and whenever possible."

SHELLI PRINDLE > MURPHY FARMS > WESTERN DIVISION

Where paper is going

eCopy answers any company's need to distribute, view, and manage paper documents by working with virtually every existing e-mail, network fax, and document management application.

The eCopy Suite administration program integrates with the administration tools provided by the Windows NT and Novell NetWare network operating systems. Administrators are able to manage user lists and create Scan Inboxes for multiple eCopy ScanStation from an administrative workstation anywhere on the network.

eCopy ShareScan OP (Open Platform) for MEAP-enabled imageRUNNERS is designed to be administered over the network from a central location using a familiar Microsoft Management Console Administration Snap-in. Each imageRUNNER can be configured individually from the Administration Console to meet the unique application requirements of the department it serves, or an entire fleet can easily be administered from a central location.

Creating and distributing eCopies is as easy as sending e-mail.

No more trudging back to the workstation to fill out labels, stuff envelopes, and rush to meet the 6 p.m. pick-up. Nor more waiting in line at the fax machine or checking for the overnight delivery truck.

Simply scan a paper document – any contract, fax, multi-page form, diagram, or even a 50-page manual – select the recipient, add a subject line and cover note, and transmit the eCopy over the corporate network or the Internet, directly from the digital copier. Send an eCopy around the world, to a colleague on the next floor, or back to the desktop for manipulation, storage, and re-distribution.



Companies that use eCopy to bring paper documents into their existing electronic office procedures achieve significant cost savings, improve organizational efficiency, and accelerate business transactions for a true competitive advantage.

Following are key eCopy benefits:

Unlimited Levels of Integration

With eCopy, you can integrate paper documents into many of your business applications. Bundled with the base product, eCopy offers connection with 250 different combinations of applications. Additionally, with the eCopy Quick Connect feature users can seamlessly merge paper into their electronic workflow, and with our SDK and family of connectors you can integrate your paper documents directly into your specific application.

Maximizes Your Investment in Current Infrastructure

eCopy integrates seamlessly and securely with existing network and e-mail systems (including Notes, MS Exchange, and LDAP services) and enables companies to make greater use of their Canon imageRUNNER or scanner.

Speeds Communication of Critical Business Information

eCopy distributes critical documents as PDF, TIFF, or .CPY files at local network and Internet speed to improve decision-making and overall productivity.

Increases Your Return on Investment

eCopy dramatically reduces paper distribution costs and enhances productivity and efficiency by providing an intuitive and easy to use interface. No new skills are needed to use eCopy, so workers can readily adopt it. Users now have the option of an internal (software only) or external (software and hardware) solution.

“Not only were we interested in updating our office technology and reducing the total number of devices, but we believed there had to be a more efficient way of communicating with our controller community. As soon as I saw the eCopy demo, I knew I had found the answer.”

FARLEY KAMHI > CIO > HEALTHPLUS – NEW YORK CITY



	Speed	Cost	Image Quality	Other Concerns
Hand Delivery	Slow	Copying costs; time consuming	Good	No guarantee of delivery or record of receipt
Interoffice Mail	Slow	Copying costs and administrative overhead	Good	No guarantee of delivery or record of receipt
Fax	Fast	May incur phone charges	Poor image quality (200 dpi)	Lack of confidentiality; prone to mis-sends
Overnight Mail	Slow	Expensive	Good	Constrained by company's pickup and delivery schedule

The eCopy Suite of products includes an eCopy ScanStation and associated software applications, enabling workers to integrate color or black & white paper documents into their existing business applications.

eCopy ScanStation

The eCopy ScanStation is a small-format touch screen that attaches easily to any scan-capable digital copier or document scanner. Depending on the capabilities of your device, scans can be either in color or in black & white.

To make an eCopy, simply place the paper document in the copier's paper tray and choose one of several "send" options. Options are shown as easy to read icons on the eCopy ScanStation touch screen and include: Scan and Mail, Scan and Fax, Scan to Desktop, Scan to Printer, and Scan to Document Management System. Custom "Scan to" buttons can also be created using the eCopy Quick Connect feature. For example, an eCopy ScanStation in a Human Resources department could have a "Scan to HR" button to input resumes in a specified folder on the network for later review.

Color documents are scanned with eCopy Xpert Compression Technology which reduces file size by more than 99% of the original size, while maintaining image quality. Files can then be easily transmitted across a network, digitally stored, and printed with superb text and image quality.

eCopy ShareScan

eCopy ShareScan drives the eCopy ScanStation and serves eCopies to the network. ShareScan integrates seamlessly with Microsoft Windows and Novell Netware networks. Administrators can manage user lists and create Scan Inboxes for multiple eCopy ScanStations from an administrative workstation anywhere on the network. Additionally, eCopy ShareScan enables connections into fax, e-mail, and document management applications from the device.

"For over a half-decade, eCopy has been at the forefront in eliminating barriers to the wider adoption of network scanning in ever day offices, setting the standard for ease-of-use, robust networking, and application integration."

BRIAN BISSETT > EDITOR > THE MFP REPORT

eCopy Desktop

eCopy Desktop provides a powerful set of document workflow tools that enable individual users to treat eCopies of paper documents just like digital files right from their desktop workstations. eCopy Desktop works with most network fax, e-mail, and document management applications: including, Lotus Notes Mail, Microsoft Exchange/Outlook, Captaris RightFax (NT Server), iManage, Domino.Doc, Documentum, and others. Also available is the eCopy Viewer, a free small-footprint (1 MB) viewing application that enables any user to view and print an eCopy, right from their desktop.



eCopy ShareScan OP

eCopy ShareScan OP (Open Platform) for Canon MEAP-enabled imageRUNNERS is the latest software for document distribution and integration from eCopy.

eCopy's ShareScan OP sets a new competitive standard for simple, secure, and cost effective electronic distribution of paper documents. With the introduction of SSOP, many of the industry-leading features of eCopy ShareScan are now accessible from the control panel of the Canon MEAP-enabled imageRUNNER.

eCopy has maintained its intuitive look and feel with the user interface, complete with document preview, address book integration (natively or with LDAP support), security, encryption, activity logging, third party connectors and the ability to set file formats on-the-fly; all the features that have made eCopy the number one choice for imageRUNNER document distribution. The eCopy Desktop software is also included with every purchase of SSOP.

Unique benefits of eCopy SSOP:

- >Runs inside the MEAP device eliminating the need for additional hardware or servers.
- >Designed to be administered over the network from a central location using a familiar Microsoft Management Console Administration Snap-in.
- >Offers increased flexibility with eCopy's Quick Connect feature or, for more advanced integration, a software developer kit (SDK) is available.
- >Offers a lower total cost of ownership.
- > With ShareScan OP's easy to use administration tools, each imageRUNNER can be configured individually from the Administration Console to meet the unique application requirements of the department it serves, or an entire fleet can easily be administered from a central location.
- >Multiple servers can be configured to provide additional capacity in high volume environments.



Today's business environment dictates speed—faster information, faster decisions, faster transactions. Isn't it time to move your paper-based workflow onto the Internet?

Visit www.ecopy.com to find out how eCopy, Canon, and its other partners have helped major customers save money and accelerate business transactions by incorporating paper into their existing technology infrastructure.

For more information about purchasing eCopy products, please contact your authorized Canon dealer or the eCopy Sales Resource Center at +1.603.881.4450 x286.

SYSTEM REQUIREMENTS

Operating Environment	eCopy Desktop	ShareScan	ShareScan OP
> MS Windows 98	X		
> MS Windows XP	X	X	
> MS Windows 2000	X	X	
> Windows NT 4.0	X	X	
Black and White Device			
> 64MB minimum (128MB recommended)		X	
> 500 MHz processor	X	X	
> 233 MHz processor	X		
> 64 MB RAM/Win XP Win 2000, NT 4.0	X		
Color Device			
> 256MB		X	
> 2.0 GHz processor		X	
> 300 MHz processor	X		
> 128MB RAM	X		

COMPATIBILITY

E-mail	eCopy Desktop	ShareScan	ShareScan OP
> Lotus Notes	X	X	X
> Microsoft Exchange /Outlook	X	X	X
> Novell GroupWise	X	X	
> Other MAPI compliant mail applications	X		X
> Mail servers supporting LDAP		X	X

Document Management Systems	eCopy Desktop	ShareScan	ShareScan OP
> Domino.Doc	X		
> Hummingbird DOCS Open	X		
> iManage	X		
> OpenText Livelink	X		
> Documentum	X		
> Other ODMA document management systems	X		
Network Fax			
> Biscom FAXCOM	X		
> Captaris RightFax	X		
> Omtool Fax Sr.	X		
> Other commercially available fax server products	X		
Cost Recovery			
> Equitrac	X	X	
> Copitrak OCR	X	X	
> ReadIRIS	X	X	X
> ScanSoft OmniPage	X		
> ScanSoft TextBridge	X		
> Others that support Group 4 multi-page TIFF products	X		X

CANON imageRUNNERS INTEGRATED WITH eCopy Suite and eCopy ShareScan OP (Open Platform)


- Canon Copiers**
- > Color imageRUNNER C3200
- MEAP**
- > imageRUNNER 3320, 5020,6020
- Workgroup**
- > imageRUNNER 210/330
- imageRUNNER 2200/2800/3300
- Department**
- > imageRUNNER 400
- imageRUNNER 5000
- imageRUNNER 6000
- Production**
- > imageRUNNER 7200/8500/105

CANON SCANNERS supported by eCopy Suite

- > DR-2080C, DR-3060, DR-3080C, DR-4580U, DR-5020, DR-5060F, DR-5080C

CANON MICROFILM READERS supported by eCopy Suite

- > MS-400, MS-500, MS-800



"Every week we faxed more than 1,000 documents to suppliers, including purchase orders and scheduling updates. The phone bill for the fax line, which included regular overseas faxing to our foreign suppliers, was about \$2,400 per month. The eCopy solution more than pays for itself. Our \$2,400 monthly fax expense dropped to \$400 in the first month."

GARY MEESEMAN > DIRECTOR OF MATERIALS AND PURCHASE SUPPLY MANAGEMENT
> PORTER CABLE CORPORATION